

Dr. H. Bliss Murphy Cancer Care Foundation

Comparative Income Statement

	Aug-21	Aug-20	Amount	Percent	
REVENUE					
					<i>2021 Includes Estate Gift of \$21,825 & Gift Funds Canada gift of \$11,318, Community Organization Assistance Program \$10,000</i>
Annual Fund	278,279	218,626	59,653	27	
Bracelet sales	1,465	985	480	49	
In This Together	246,333	1,582,953 -	1,336,620	-84	<i>2020 Robert Regular pledge of \$1,005,558.82 May</i>
Investment revenue	24,119	13,571	10,548	78	
Interest Income CIBC Operating Account		168 -	168	-100	
Memorial Program	36,800	32,182	4,618	14	
Polka Dot Trot	95,293	108,376 -	13,083	-12	<i>Sponsorship timing of payments</i>
	\$ 682,289	\$ 1,956,860			

Admin & Fundraising Expenses

Accounting and legal	10,700				<i>Timing of billing</i>
Administration	231	0	231	0.00	
Bank charges and interest	8,387	8,487	-100	-1.18	
Business meeting	177	4	173	4,185.96	
Cost of sales - bracelets	408	326	82	25.15	
Courier	141	168	-26	-15.74	
Event supplies	308	340	-32	-9.36	
Membership Fees	431	640	-209	-32.69	
Minor equipment/furniture		133	-133	-100.00	
Office supplies	838	384	454	118.28	
Photography		2,500	-2,500	-100.00	
Postage	12,647	4,120	8,527	207.00	<i>Due to Covid, two regular mailings were cancelled in 2020 that resumed in 2021</i>
Postage Meter Equipment Leasing	555	1,295	-740	-57.15	
Printing	8,664	21,812	-13,148	-60.28	<i>Timing of invoices</i>
Storage - Iron Mountain	807	890	-83	-9.35	

Professional Fees	21,658	13,017	8,641	66.38	<i>Expenses higher in 2021 - due to Planned Giving Expense 2021, & Higher Talent invoice</i>
Professional development	817	22	794	3,573.05	
Promotion material	3,897	1,811	2,087	115.24	
Public Relations/Advertising	5,890	4,236	1,654	39.05	
Signage	2,099	1,034	1,065	102.93	
Software/Software Maintenance	11,971	11,476	495	4.31	
Stewardship	280	145	134	92.28	
Subscription Fees	1,110	1,305	-195	-14.93	
Telephone	1,214	1,274	-60	-4.71	
Travel	36	401	-365	-90.96	
Wages, salaries and benefits	126,108	134,430	-8,322	-6.19	<i>Have not received August 2021 ICT - wages based on July 2021 ICT</i>
Web design, updates, maintenance & hosting	8,579	3,254	5,325	164	<i>2021 Includes Hope Lottery Design & Updates</i>
Total Admin & Fundraising exp.	\$ 227,953	\$ 213,503			

Direct Fund Disbursements

Patient & Family Support Programs	67,055	51,336			<i>2020: Impact of Covid some patients had telephone assessments and were not required to travel for all appointments</i>
Power of Life	5,276	33,029			
Swim for Hope	23,492	62,417			
Garden of Hope	10,240	4,470			
In This Together Campaign		6,519			
Executive Office	4,068	8,599			
Wages	53,940	56,286			<i>Have not received August 2021 ICT - wages based on July 2021 ICT</i>
Total - Direct fund disbursements	\$ 164,071	\$ 222,656			
Net Revenue	\$ 290,266	\$ 1,520,701			